



CyanConnode appoints Ratna Garapati as the Managing Director & CEO of India

Delhi NCR, 5th August 2022: CyanConnode Holdings plc, a world leader in Narrowband Radio Frequency (RF) Smart Mesh Networks, is pleased to announce that Ratna Garapati has been appointed as Managing Director and CEO of CyanConnode India.

Ratna joined CyanConnode as Chief Operating Officer of CyanConnode India in November 2020, managing the Company's operations and customer delivery functions. With over twenty-eight years' experience in implementing digital transformation processes in products and services companies, he has been instrumental in CyanConnode's deployment of more than 1 million RF nodes in the country.

Ratna's most recent role before joining CyanConnode was as Vice President for India at Trilliant, with responsibilities including business development, strategy and operations. Prior to this, he was the Business Unit head and Chief Delivery Officer of Smart Energy / Smart Cities for Fluentgrid where he customised and deployed the world's largest Cloud Utility Billing Solution in Uttar Pradesh for 22 million consumers in 6 months and demonstrated proven scalability of MDMS for 10 million smart meters. Overall, Ratna has been involved in implementing multiple smart grid pilots in India, actively participating in the implementation of over 5 million Smart Meters under Smart Meter National Programme by Govt. of India.

John Cronin, Executive Chairman of CyanConnode, commented:

I'm delighted to announce that Ratna has been appointed as the MD & CEO of CyanConnode India. During his time in the role of COO he has been an integral part of the growth of the Company. Under his leadership, our business in India has moved from strength to strength, delivering over 1 million units. He is a stalwart in this industry and well-known across utilities, meter manufacturers and leading players in this domain. This, along with his command over technology and operations, will be invaluable in CyanConnode's growth.

Ratna Garapati on his appointment mentioned:

"I am pleased to have received the promotion to this key role at such an important time for the Company. The Smart Metering landscape in India is at the cusp of exploding and CyanConnode, through its technology, experience and knowledge is a significant player in this landscape. I look forward to working in this role as we excel and achieve great success."

CyanConnode is the largest private player in India providing RF Communication solutions for AMI infrastructure. Headquartered in Cambridge, UK, CyanConnode is a leading global IoT specialist of intelligent communications solutions, bringing together narrowband RF mesh and cellular technologies along with Head End System to create a highly scalable platform for transmission, collection, and analysis of Smart Meter data. CyanConnode's RF Smart Mesh Networks are designed for rapid deployment, while giving exceptional performance and competitive total cost of ownership. CyanConnode has been active in India since 2009 and executed the first Smart Metering project in the year 2014. CyanConnode is currently active in 9 states in the country and have a current orderbook of 1.6 million nodes of which 1 million+ nodes are already connected and communicating.

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About CyanConnode

CyanConnode, is a world leader in Narrowband Radio Frequency (RF) Smart Mesh Networks, which are used for machine to machine (M2M) communication. As well as being self-forming and self-healing, CyanConnode's RF Smart Mesh Networks are designed for rapid deployment, whilst giving exceptional performance and competitive total cost of ownership.

CyanConnode's award-winning Omnimesh Advanced Metering Infrastructure (AMI) platform has already gained considerable commercial traction, especially in India which is a key market for the Company.

Through a Global partner eco-system, which is vendor agnostic, CyanConnode has several routes to market, therefore it is well positioned to capitalise upon increasing Global demand for smart metering solutions.

For more information, please visit www.cyanconnode.com