

## Job Description

<b>Position:</b>	Project Manager
<b>Directly reports to:</b>	COO - India
<b>Regularly interacts with:</b>	Full team in India, FAE team in UK & India, Engineering Team in UK & India, Management Team, CyanConnode Customer, and partners
<b>Primary location:</b>	Gurgaon, Haryana or Customer and partner sites as required by the Projects
<b>Travel requirements:</b>	Extensive travel throughout India, face to face with customers and partners. Meetings with CyanConnode India team.
<b>Vacancy</b>	01
<b>Role description:</b>	<p>Delivery of an effective project function for a rapidly growing private company which is a wholly owned subsidiary of a Stock Exchange (AIM) listed business.</p> <p>This role will be based primarily at customer sites, overseeing customer deployments, and ensuring success of the project. It will involve extensive liaison with partners, vendors and customers enabling good communication between all parties, critical to the success of the project.</p> <p>The role will be required to identify and find ways to resolve problems as soon as they arise and will be required to oversee things from planning to go-live using your excellent communication skills, and providing regular detailed updates to all parties involved in the projects.</p>
<b>Primary responsibilities will include:</b>	<ul style="list-style-type: none"> <li>• Identifying timelines, risks and issues with identified projects</li> <li>• Communicating key issues and risks to customers and partners, and within Cyan</li> <li>• Working with TD to allocate Cyan resource (field and factory) according to priorities</li> <li>• Timely delivery of the project, ensuring repeat business from the customer. Customer satisfaction.</li> </ul>
<b>Experience and skills required:</b>	<ul style="list-style-type: none"> <li>• 8-10 years of corporate working</li> <li>• Project / Programme Management experience with IT deployment</li> <li>• Knowledge and experience of implementing AMI, MDM, billing, CRM under RAPDRP program/ Other large scale system integration programs</li> <li>• Experience working in the energy and utility sector</li> <li>• Knowledge and experience of project management methodologies</li> <li>• Excellent communication and liaison skills</li> <li>• Proven technical skills and technical expertise</li> </ul>

	<ul style="list-style-type: none"> <li>• Exposure to handling software deployments</li> <li>• Good understanding / management of contracts</li> <li>• Good understanding of both the sales and delivery functions and good understanding of their linkages</li> <li>• Ensure the repeat business from Customer</li> <li>• Strong vendor and customer management experience</li> </ul>
<b>Personal attributes:</b>	<ul style="list-style-type: none"> <li>• Critical thinking and decision-making ability</li> <li>• Assertiveness - able to deal with people on all levels of an organization and do everything possible to achieve deadlines</li> <li>• Methodical and organized</li> <li>• Self-starter - able to work both alone and as part of a team, and be able to 'hit the ground running',</li> <li>• Willingness to take on responsibility,</li> <li>• Technically inquisitive, eager to learn and advance specialist knowledge,</li> <li>• Willingness to mentor peers and other team members (when appropriate),</li> <li>• Good ability to manage own time, work often with short timescales;</li> <li>• Ability to handle a reasonable level of timescale, quality and management pressure, consistent with working in a commercially driven environment,</li> <li>• Willingness to work from time-to-time over extended hours in order to achieve results.</li> <li>• Strong analytical skills and attention to detail</li> <li>• Excellent excel skills</li> <li>• Able to liaise confidently with all levels of the organization</li> <li>• Well organized</li> <li>• Cost Conscientious</li> <li>• Works well under pressure and ability to meet deadlines</li> <li>• Comfortable working in a dynamic work environment</li> </ul>
<b>Qualifications:</b>	<p>PMP Certification is a plus  Engineering and business qualification (BE/B.Tech)  Management qualification desirable (eg MBA)</p>
<b>Benefits:</b>	<p>Share options, Corporate Group Insurance for family and floater</p>

This Job Description, along with any set half yearly objectives, form the basis of the position and will be used to manage the employee who carries out the role. In addition or as an alternative to the 'normal' responsibilities as described, the employee may from time-to-time be required to undertake, on a temporary or regular basis, additional duties within their capabilities as the needs of the Company's business may require.